

KEY FIGURES

All amounts in thousands of euros unless stated otherwise

	2002	2001
Net turnover	1,104,527	600,402
Operating result	68,605	73,558
Depreciation charges on intangible fixed assets	9,170	7,016
Depreciation charges on tangible fixed assets	21,111	7,497
Cash flow	55,109	53,593
Net profit before amortisation of goodwill	33,998	46,096
Net profit	24,828	39,080
Dividend	11,342	13,124
Shareholders' equity	191,563	122,953
Investments in tangible fixed assets	22,082	52,506
Stock exchange value	241,815	441,172
Number of issued shares	22,684,302	20,190,918
Average numbers employed		
- on permanent contracts	4,247	1,784
- temporary and project staff	29,722	13,964
Number of branches	816	335

	2002	2001
Ratios as a percentage		
Operating result/net turnover	6.21%	12.25%
Net profit before amortisation of goodwill/net turnover	3.08%	7.68%
Net profit/net turnover	2.25%	6.51%
Profit distributed/net profit	45.68%	33.58%
Shareholders' equity/total equity	30.46%	33.46%
Per share in euros		
Net profit before amortisation of goodwill *	1.56	2.28
Net profit *	1.14	1.94
Cash flow *	2.52	2.65
Dividend	0.50	0.65
Shareholders' equity	8.77	6.09
Price at year end	10.66	21.85
Highest price	25.10	25.15
Lowest price	6.90	14.50

* 2002 based on the average number of issued shares, 2001 based on the total at year-end.